

**BOYS HOPE – GIRLS HOPE
OF COLORADO, INC.**

**FINANCIAL STATEMENTS
WITH
INDEPENDENT AUDITORS' REPORT**

JUNE 30, 2021



Crady, Puca & Associates
Certified Public Accountants & Consultants

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.

CONTENTS

	<u>Page</u>
Independent Auditors' Report.....	1-2
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses.....	5
Statement of Cash Flows.....	6
Notes to Financial Statements.....	7-16



INDEPENDENT AUDITORS' REPORT

To the Board of Directors
of Boys Hope – Girls Hope of Colorado, Inc.

We have audited the accompanying financial statements of Boys Hope – Girls Hope of Colorado, Inc., which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Boys Hope – Girls Hope of Colorado, Inc. as of June 30, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Organization's 2020 financial statements and we expressed an unmodified opinion on those audited financial statements in our report dated October 26, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Crady, Puca & Associates

Aurora, Colorado
October 26, 2021

BOYS HOPE - GIRLS HOPE OF COLORADO, INC.
Statement of Financial Position
June 30, 2021
(With Summarized Financial Information As of June 30, 2020)

	2021	2020
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 312,535	\$ 1,096,163
Investments	855,086	-
Contributions receivable, net of allowance for doubtful accounts of \$8,000 and \$8,000, respectively	240,818	155,452
Other receivables	-	1,974
Prepaid expenses	4,216	13,471
Total current assets	<u>1,412,655</u>	<u>1,267,060</u>
Non-Current Assets:		
Contributions receivable, net of discount of \$19,915 and \$19,915, respectively	32,077	80,467
Other assets	1,001	1,001
Beneficial interest in assets held by others	124,238	107,641
Total non-current assets	<u>157,316</u>	<u>189,109</u>
TOTAL ASSETS	<u>\$ 1,569,971</u>	<u>\$ 1,456,169</u>
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable and accrued expenses	\$ 68,584	\$ 58,595
Deferred revenue	10,200	-
Total current liabilities	<u>78,784</u>	<u>58,595</u>
Total liabilities	<u>78,784</u>	<u>58,595</u>
NET ASSETS		
Without donor restrictions		
Undesignated	891,149	795,311
Board designated for operating reserve	250,000	250,000
	<u>1,141,149</u>	<u>1,045,311</u>
With donor restrictions	<u>350,038</u>	<u>352,263</u>
Total net assets	<u>1,491,187</u>	<u>1,397,574</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 1,569,971</u>	<u>\$ 1,456,169</u>

The accompanying notes are an integral part of these financial statements.

BOYS HOPE - GIRLS HOPE OF COLORADO, INC.**Statement of Activities****For the Year Ended June 30, 2021****(With Summarized Financial Information For the Year Ended June 30, 2020)**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2021 Total</u>	<u>2020 Total</u>
Support and Revenue:				
Contributions	\$ 205,171	\$ 220,422	\$ 425,593	\$ 630,920
Government grants	123,727	-	123,727	93,700
In-kind contributions	3,092	-	3,092	7,334
Special events, net	76,920	141,272	218,192	44,625
Investment income, net	11,553	-	11,553	13,376
Change in value of beneficial interest	-	16,597	16,597	(1,380)
Miscellaneous income	-	-	-	900
Net assets released from restrictions - Satisfaction of time and purpose restrictions	380,516	(380,516)	-	-
Total Support and Revenue	<u>800,979</u>	<u>(2,225)</u>	<u>798,754</u>	<u>789,475</u>
Expenses:				
Program services - Educational assistance	<u>475,353</u>	<u>-</u>	<u>475,353</u>	<u>537,735</u>
Supporting services - Management and general	83,180	-	83,180	91,133
Fundraising	146,608	-	146,608	172,078
Total supporting services	<u>229,788</u>	<u>-</u>	<u>229,788</u>	<u>263,211</u>
Total Expenses	<u>705,141</u>	<u>-</u>	<u>705,141</u>	<u>800,946</u>
Change in net assets	95,838	(2,225)	93,613	(11,471)
Net assets, beginning of year	<u>1,045,311</u>	<u>352,263</u>	<u>1,397,574</u>	<u>1,409,045</u>
Net assets, end of year	<u>\$ 1,141,149</u>	<u>\$ 350,038</u>	<u>\$ 1,491,187</u>	<u>\$ 1,397,574</u>

The accompanying notes are an integral part of these financial statements.

BOYS HOPE - GIRLS HOPE OF COLORADO, INC.

Statement of Functional Expenses

For the Year Ended June 30, 2021

(With Summarized Financial Information For the Year Ended June 30, 2020)

	Program Services		Supporting Services		2021 Total	2020 Total
	Educational Assistance	Management & General	Fundraising	Total		
Payroll and related expenses						
Salaries	\$ 284,619	\$ 37,877	\$ 88,406	\$ 126,283	\$ 410,902	\$ 433,039
Payroll taxes and employee benefits	55,713	7,396	17,285	24,681	80,394	85,651
Total payroll and related expenses	<u>340,332</u>	<u>45,273</u>	<u>105,691</u>	<u>150,964</u>	<u>491,296</u>	<u>518,690</u>
Other operating expenses						
Assistance to youth	72,051	-	-	-	72,051	70,371
Transportation	1,987	-	-	-	1,987	37,102
Occupancy	8,451	1,122	2,622	3,744	12,195	13,212
Marketing and advertising	-	425	634	1,059	1,059	17,232
Office related expenses	8,097	1,884	10,001	11,885	19,982	25,942
Bad debt expense	-	-	1,144	1,144	1,144	3,950
Professional fees	-	8,782	-	8,782	8,782	8,780
Contract services	-	21,484	11,230	32,714	32,714	38,524
Insurance	24,460	1,287	-	1,287	25,747	25,788
Training and meetings	-	457	-	457	457	4,967
Direct event expenses	-	-	46,278	46,278	46,278	25,647
Other event expenses	-	-	9,523	9,523	9,523	12,248
Administrative services expenses	17,403	2,310	5,399	7,709	25,112	16,806
Contributed:						
Goods	1,400	-	-	-	1,400	5,496
Services	1,172	156	364	520	1,692	1,838
	<u>475,353</u>	<u>83,180</u>	<u>192,886</u>	<u>276,066</u>	<u>751,419</u>	<u>826,593</u>
Less: direct event expenses	-	-	(46,278)	(46,278)	(46,278)	(25,647)
Total expenses	<u>\$ 475,353</u>	<u>\$ 83,180</u>	<u>\$ 146,608</u>	<u>\$ 229,788</u>	<u>\$ 705,141</u>	<u>\$ 800,946</u>

The accompanying notes are an integral part of these financial statements.

BOYS HOPE - GIRLS HOPE OF COLORADO, INC.**Statement of Cash Flows****For the Year Ended June 30, 2021****(With Summarized Financial Information For the Year Ended June 30, 2020)**

	<u>2021</u>	<u>2020</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 93,613	\$ (11,471)
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Bad debt expense	1,144	3,950
Realized/unrealized (gains) losses on investments	1,757	-
Change in beneficial interest in assets held by others	(21,913)	(3,802)
(Increase) decrease in operating assets:		
Contributions receivable	(38,120)	152,265
Prepaid expenses	9,255	(10,409)
Other receivables	1,974	436
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	9,989	9,771
Deferred revenue	10,200	-
	<u>67,899</u>	<u>140,740</u>
Net cash provided by operating activities		
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of investments	(856,843)	-
Distributions of assets held by others	5,316	5,182
	<u>(851,527)</u>	<u>5,182</u>
Net cash provided by (used in) investing activities		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(783,628)	145,922
Cash and cash equivalents - beginning of the year	<u>1,096,163</u>	<u>950,241</u>
Cash and cash equivalents - end of the year	<u>\$ 312,535</u>	<u>\$ 1,096,163</u>
Supplemental cash flow information:		
Interest paid	<u>\$ 10</u>	<u>\$ 364</u>

The accompanying notes are an integral part of these financial statements.

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

1. Summary of Significant Accounting Policies

Nature of the Organization

Boys Hope – Girls Hope of Colorado, Inc., (the “Organization”), was formed in April 1993 and is a nonprofit organization. The Organization’s purpose is to nurture and guide motivated young people in need to become well-educated, career-ready men and women for others.

The majority of the Organization’s revenue is derived from contributions and fundraising events.

Basis of Accounting

The accompanying financial statements of the Organization have been prepared in accordance with generally accepted accounting principles in the United States (US GAAP), on the accrual basis, and accordingly, reflect all significant receivables, payables, and other liabilities.

Prior-Year Summarized Financial Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization’s financial statements for the year ended June 30, 2020, from which the summarized information was derived.

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

The Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Investments and Investment Return

Investments purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. Net investment return is reported in the statement of activities and consists of interest, dividends, and realized and unrealized gains and losses, less investment expenses.

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

1. Summary of Significant Accounting Policies (continued)

Contributions Receivable

Unconditional contributions receivable that are expected to be collected within one year are recorded at net realizable value. Unconditional contributions receivable that are expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discount is included in contribution revenue in the statement of activities.

The Organization uses the allowance method to determine uncollectible contributions receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. Contributions receivable are written off when deemed uncollectible.

Concentrations of Credit Risk

Financial instruments which potentially subject the Organization to concentrations of credit risk consist of cash, money market accounts and contributions receivable.

The Organization places its temporary cash and money market accounts with creditworthy, high-quality financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. Such account balances may, at times, exceed the federally insured limit. At June 30, 2021, the amount at risk was approximately \$26,000.

The Organization holds its investments with a high-quality brokerage firm. The bank deposit program accounts are insured by FDIC up to \$250,000. All other accounts at the brokerage firm are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000. SIPC does not protect against decline in security value. At June 30, 2021, the amount in excess of SIPC was approximately \$355,000 and no deposit amounts were in excess of FDIC. The Organization has investments in mutual funds and money market funds and is therefore subject to concentrations of credit risk. Investments are made and monitored by the management of the Organization pursuant to an investment policy adopted by the Board of Directors. Though the market value of investments is subject to fluctuations on a year-to-year basis, management believes that the investment policy is prudent for the long-term welfare of the Organization.

Credit risk with respect to contributions receivable is limited due to the number and credit worthiness of the individuals from whom the amounts are due.

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

1. Summary of Significant Accounting Policies (continued)

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization’s board of trustees.

Net Assets with Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor.

Donor restricted contributions, other than conditional government grants, are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities. Conditional government grants that have their performance requirements met in the period received, will be shown as net assets without donor restrictions.

Revenue and Revenue Recognition

The Organization recognizes contributions when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier and right of return, are not recognized until the conditions on which they depend have been substantially met. Federal and state contracts and grants are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses.

Special events revenue is equal to the cost of the direct benefit to donors and contribution revenue for the difference. All goods and services are transferred at a point in time.

Donated Goods and Services

Donated goods and services meeting the criteria for recognition in the financial statements are reflected in the financial statements as in-kind contributions at their estimated value on the date of receipt.

Many individuals volunteer their time and perform a variety of tasks that assist the Organization with fundraising events, but these were not recognized in the financial statements because they did not meet the criteria for recognition under generally accepted accounting principles.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. The statement of functional expense presents the natural classification detail of expense by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

1. Summary of Significant Accounting Policies (continued)

Income Tax Status

As part of the national organization, Boys Hope Girls Hope, Inc. (“Network Headquarters”), the Organization qualifies as a tax-exempt, not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code (the “Code”), and accordingly, is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. Therefore, no provision for federal income tax is recorded in the accompanying financial statements. Income from activities not directly related to the Organization’s tax-exempt purpose is subject to taxation as unrelated business income. The Organization did not have unrelated business income subject to tax during the year ended June 30, 2021.

Recent Accounting Guidance

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*. This standard amends, supersedes or replaces nearly all GAAP revenue recognition guidance. These standards establish a new contract and control-based revenue recognition model, change the basis for deciding when revenue is recognized over time or at point in time, and expand disclosure about revenue. Contributions, nonreciprocal grants and contracts, and investment income are outside this standard. The Organization implemented ASU 2014-09 in the current year. The implementation had no effects on net assets. The presentation and disclosures have been enhanced in accordance with the standard.

In June 2018, FASB issued ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This standard assists entities in evaluating whether transactions should be accounted for as contributions or exchange transactions and determining whether a contribution is conditional. The Organization has implemented the provisions of ASU 2018-08 applicable to both contributions received and contributions made in the accompanying financial statements under a modified prospective basis. Accordingly, there is no effect on net assets in connection with the implementation of ASU 2018-08.

Date of Management’s Review

Management is required to evaluate, through the date the financial statements are issued or available to be issued, events or transactions that may require recognition or disclosure in the financial statements, and to disclose the date through which subsequent events were evaluated. The Organization’s financial statements were available to be issued on October 26, 2021, and this is the date through which subsequent events were evaluated.

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

2. Contributions Receivable

Contributions receivable consisted of the following at June 30, 2021:

Contributions receivable	\$ 300,810
Less: Unamortized discount for contributions due in more than one year	(19,915)
	<u>280,895</u>
Less: Allowance for doubtful accounts	(8,000)
	<u>\$ 272,895</u>
Amounts due in:	
Less than one year	\$ 240,818
One to five years	32,077
More than five years	--
Total	<u>\$ 272,895</u>

Amounts due in the future have been discounted to their present values using discount rates ranging from approximately 4.25 – 6.5%.

During the year ended June 30, 2020, the Organization received a promise to give of \$195,000 which was conditional upon raising matching funds in scheduled increments over the next three years. At June 30, 2021, \$130,000 of this promise to give remains conditional. During the year ended June 30, 2021, the Organization received a conditional matching gift of \$100,000. At June 30, 2021, \$10,200 remains unmatched and is reflected as deferred revenue.

3. Investments

Investments are recorded in the following net asset accounts at June 30, 2021:

Net assets without donor restrictions	\$ 855,086
Net assets with donor restrictions	124,238
	<u>\$ 979,324</u>

Investments are stated at fair value and consist of the following at June 30, 2021:

Mutual funds – fixed income	\$ 855,086
Beneficial interest in assets held by others	124,238
	<u>\$ 979,324</u>

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

4. Beneficial Interest in Assets Held by Others

In July 2009, the Organization created an Endowment Fund (the “Fund”) at the Community First Foundation (the “Foundation”) with an irrevocable gift of \$25,000. This gift was matched by the Foundation with an additional \$25,000. During fiscal year 2010, an additional \$25,000 was transferred to the Fund from the Organization. The Fund agreement provides that assets of the Organization may be commingled with the investments of the Foundation for investment purposes. The Foundation shall track the Fund’s share of any commingled investments and the Fund shall be credited with the appropriate earnings on a quarterly basis. In addition, the Fund will be charged an administrative fee, based on Fund value, on a monthly basis. Distributions from the Fund will be based on the spending policy of the Foundation.

As part of the Fund agreement, the Organization granted variance power over these funds to the Foundation. Should the Organization cease to exist or the purpose for which the Fund was set up becomes undesirable, the Foundation would have the right to distribute the funds or combine the funds with an existing fund of the Foundation.

At June 30, 2021, the Organization’s funds so invested have a carrying value of \$124,238, which is reported in the Statement of Financial Position as beneficial interest in assets held by others.

The Organization believes the fair value of the future cash flows to be received from its beneficial interest in assets held by the Foundation approximates fair value of the underlying assets held by the Foundation. The fair value of the Organization’s interest in the Fund is based on a percentage interest in the endowment fund’s fair value as represented by the Fund’s management. Based on the valuation method and nonredeemable nature of the assets, the measurement of the fair value of the beneficial interest is categorized as Level 3 (note 5).

The Fund is not subject to the State Uniform Prudent Management of Institutional Funds Act (UPMIFA) because the Board does not have the ability to control the investments or the spending policy of the Foundation as discussed above.

5. Fair Value Measurements

The carrying amount reported in the statement of financial position for cash and cash equivalents, accounts payable and accrued expenses approximate fair value because of the immediate or short-term maturities of these financial instruments. The fair value of contributions receivable is estimated by discounting the future cash flows using the risk-adjusted rate of the Organization ranging from approximately 4.25-6.5%.

The Organization reports certain assets at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity.

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

5. Fair Value Measurements (continued)

Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 – Quoted prices in active markets for identical assets or liabilities that we can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Inputs are unobservable for the asset or liability and include situations where there is little, if any, market activity. These inputs into the determination of fair value require significant management judgment or estimation and are based upon the best information available in the circumstances.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy based on the lowest level of input that is significant to the entire measurement. Assessing the significance of a particular input to the entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset or liability within the hierarchy is based upon the transparency of the asset and liability and does not necessarily correspond to our assessment of the quality, risk, or liquidity profile of the asset or liability.

The following table summarizes the valuation of the Organization's investments by the above fair value hierarchy levels at June 30, 2021:

<u>Description</u>	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Mutual funds – fixed income	\$ 855,086	\$ 855,086	\$ --	\$ --
Beneficial interest	124,238	--	--	124,238
Total	\$ <u>979,324</u>	\$ <u>855,086</u>	\$ <u>--</u>	\$ <u>124,238</u>

There were no changes in the Organization's valuation techniques during the year. The following is a reconciliation of the beginning and ending balances for assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

June 30, 2020 balance	\$ 107,641
Income and gains	23,050
Fees	(1,137)
Distributions	(5,316)
June 30, 2021 balance	<u>\$ 124,238</u>

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

6. Net Assets with Donor Restrictions

At June 30, 2021, net assets with donor restrictions consisted of the following:

Subject to the passage of time -		
Contributions receivable	\$	225,800
Beneficial interest in assets held by others		124,238
Total	\$	<u>350,038</u>

7. Liquidity and Funds Available

The following represents the Organization's financial assets at June 30, 2021:

Financial assets at year-end:		
Cash and cash equivalents	\$	312,535
Contributions receivable		272,895
Investments		855,086
Beneficial interest in assets held by others		124,238
Total financial assets		<u>1,564,754</u>
Less amounts not available to be used within one year:		
Board designated operating reserve		(250,000)
Contributions receivable due after one year		(32,077)
Beneficial interest in assets held by others		<u>(124,238)</u>
Financial assets available to meet general expenditures within one year	\$	<u>1,158,439</u>

The Organization adopted an Operating Reserves policy in June 2019 in order to build and maintain an adequate level of net assets without restriction to support the Organization's day-to-day operations in the event of unforeseen shortfalls. The Organization's Operating Reserves policy has a target minimum of three months of average recurring operating costs, which is approximately \$250,000 currently.

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

8. Related Party Transactions

Affiliation Fees

As of October 2019, the Organization has an updated affiliation agreement with Network Headquarters. First, Network Headquarters President & CEO shall have the right as a Non-Voting Participant of the Organization's board of directors and executive committee thereof: (i) to attend (by electronic means or in-person, at the Organization's discretion) and to participate at all meetings of the Organization's board of directors and the executive committee thereof; and (ii) to receive all notices, communications, invitations, documentation, and reports distributed to the Organization's board of directors and executive committee thereof. The Organization will continue to use administrative services described above. The agreement requires the Organization to pay quarterly affiliation fees based on average operating revenue for the last three completed fiscal years. After a base fee of \$10,000, the Organization is charged 2.6% of income up to \$799,000 and 1.9% of income from \$800,000 to \$1,199,999, with accommodations for affiliates impacted by more than a 30% increase for three years starting in Fiscal Year 2020.

During the year ended June 30, 2021, the Organization paid affiliation fees of \$25,112 and other expenses including insurance of \$8,411. There were no amounts due at year end under this agreement.

9. Special Events

Special events for the year ended June 30, 2021 consisted of:

Income	\$ 264,471
Less: direct expenses	(46,278)
Total	<u>\$ 218,192</u>

10. Retirement Plan

The Organization has adopted a 401(k) plan covering all full-time employees who meet certain eligibility requirements. The plan provides for a discretionary contribution to be determined at the time of the contribution and a mandatory match of 100% of the first 3% of eligible employee contributions. During the year ended June 30, 2021, the Organization suspended the match for several months due to budget constraints brought on by the pandemic. The match was reinstated during the second half of the fiscal year. For the year ended June 30, 2021, the Organization's matching expense was \$1,957.

11. Concentrations of Risk

The majority of the Organization's contributions are received from individuals, foundations and corporations located in the greater Denver metropolitan area. As such, the Organization's ability to generate resources via contributions is dependent upon the economic health of that area.

At June 30, 2021, 57% of the outstanding contributions receivable balance is due from one donor.

BOYS HOPE – GIRLS HOPE OF COLORADO, INC.
Notes to Financial Statements
June 30, 2021

12. Lease Commitments

In May 2021, the Organization renewed its office lease for 24 months through May 31, 2023. The monthly rent at this location is \$1,085.

Future minimum lease payments under the operating lease are as follows:

<u>Year Ending June 30,</u>	
2022	\$ 13,020
2023	11,935
Total	<u>\$ 24,955</u>

Total rent expense for the year ended June 30, 2021 was \$13,296.

13. Functionalized Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, expenses are charged to programs and supporting services based on specific identification when applicable. Salary expenses that relate to more than one program or support activity are allocated based on the estimated number of hours each employee spends on each of the program and supporting service activities. Other expenses, such as rent, office expenses, and insurance, which relate to more than one program or support activity are allocated based on salary expenses.